

INTER
NATIONAL
MATCH

**Sales Operation Manager
Marketing y Ventas**

BCN

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Esther Sancho
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Selección
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RESUMEN

We are looking for the sales responsible in Spain. The main purpose will be organizing, analyzing and evaluating the sales operation in this country. Experience in similar position and industry. Native Spanish - English level proficiency. Residence in Spain.

DESCRIPCIÓN DE LA EMPRESA

Global company with a Danish head office. We are dedicated to the manufacture and sale of quality cigars and smoking tobacco to smokers around the globe.

DESCRIPCIÓN DEL PUESTO

- Cycle support: Systematisation of base and frequency of calls, classification, and propose changes. Working with Marketing departments to prepare briefings. Ensure good importation to the CRM system and efficient logistic system.
- Logistics and Stocks: monthly forecasting and order to the factories. Work with Logista strengthen the relationship with them, keeping frequent contact.
- Reporting: Analyze monthly sales versus targets and report to superior, finding new opportunities, analyse cycle objectives versus achievements and report to superior.

EXPERIENCIA

Minim of 5 years experience, preferably within the FMCG industry (sales experience is a pre).

FORMACION

Sales y / o Marketing.

IDIOMAS

Español nativo. Buen nivel de Inglés .

HABILIDADES y HERRAMIENTAS

- Strong literacy of the MS Office programs
- Is capable to work in a new created department without fixed structures and procedures in the beginning
- Is a self starter and independent operator who likes to explore opportunities and who has a continuous drive to improve performance of the business. Ambitious and potential to grow in the organization. Pro-active to achieve goals. Quick learner
- Strong analytical skills. Team player who likes to work in a team
- *No problem with working for a tobacco company*

CONTRATACION

Incorporación inmediata.

REMUNERACION

A convenir en relación con la experiencia y la aportación.

CONTACTO

Envía tu curriculum vitae en formato word indicando el título de la posición a:
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